## (9) OCBC Group

## Third Quarter 2005

## GROUP FINANCIAL RESULTS

9 November 2005

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# OCBC Group Reports 11\% Increase in Net Profit to $\mathbf{S} \$ 355$ million in Third Quarter 2005 

## Net Profit for first nine months grew 10\% to S\$957 million

Singapore, 9 November 2005 - Oversea-Chinese Banking Corporation Limited ("OCBC Bank") today reported a net profit attributable to shareholders ("net profit") of $\mathrm{S} \$ 355$ million for the third quarter of 2005 ("3Q05"), an increase of $11 \%$ compared to the $\mathrm{S} \$ 319$ million profit recorded in third quarter 2004 (" $3 Q 04$ "). Excluding the one-time gains of $\mathrm{S} \$ 97$ million from the divestment of Raffles Investments Limited and Whitesands Shopping Mall in 3Q04, net profit grew 60\% year-on-year in 3Q05. The improved earnings were driven by higher net interest income, significant growth in non-interest income, and recoveries which more than offset allowances for loans and other assets.

The 3Q05 financials include the consolidated results of 70.7\%-owned PT Bank NISP Tbk ("Bank NISP"), which became a subsidiary in April 2005, whereas in 3Q04 Bank NISP was equity accounted as a $22.5 \%$-owned associate. Both 3Q04 and 3Q05 include the consolidated results of $82.3 \%$-owned Great Eastern Holdings ("GEH"), which became a subsidiary in June 2004.

The Group's operating profit before allowances for loans and other assets in 3 Q 05 fell by $12 \%$ to $\mathbf{S} \$ 449$ million, but showed an increase of 18\% if 3Q04 divestment gains are excluded. Net interest income increased $8 \%$ to $\mathrm{S} \$ 413$ million, driven by growth in interest-earning assets which was partly offset by a 6 basis points decline in net interest margin from $1.89 \%$ to $1.83 \%$ due mainly to higher cost of funds and lower gapping profits. Non-interest income grew by $32 \%$ (excluding 3 Q 04 divestment gains) to $\mathrm{S} \$ 332$ million, led by growth in insurance income and fee income, as well as improved results from foreign exchange, securities and derivatives dealing.

Operating expenses increased by $16 \%$ to $\mathbf{S} \$ 297$ million due mainly to the inclusion of Bank NISP's expenses in 3Q05. Excluding Bank NISP, underlying expenses grew 6\%. Allowances for loans and other assets fell from $\mathrm{S} \$ 36$ million in 3 Q 04 to a net recovery of $\mathrm{S} \$ 23$ million in 3 Q 05 largely due to recoveries in impairment charges for loan-related securities. With the discontinuation of goodwill amortisation under the new Financial Reporting Standard ("FRS") 103, amortisation of intangible assets and goodwill fell from S\$45 million in 3Q04 to $\mathrm{S} \$ 10$ million in 3 Q 05 .

Compared to net profit of $\mathrm{S} \$ 304$ million in second quarter 2005 ("2Q05"), 3 Q 05 profit was $17 \%$ higher. Operating profit before allowances for loans and other assets increased by $6 \%$ quarter-on-quarter, with revenue growth of $6 \%$ partly offset by a $5 \%$ increase in operating expenses. Net interest income increased $2 \%$ over 2 Q05 while net interest margin improved from $1.82 \%$ to $1.83 \%$. Non-interest income grew $11 \%$ due to higher dealing income from foreign exchange, securities and derivatives, as well as higher fee income and insurance income.

Net profit for the first nine months of 2005 (" 9 M 05 ") was $\mathrm{S} \$ 957$ million, up $10 \%$ over the same period last year. Excluding the net divestment gains of $S \$ 97$ million in 9 M 04 , net profit rose $23 \%$, while operating profit before allowances for loans and other assets increased by $18 \%$ to S $\$ 1,302$ million. Net interest income grew $5 \%$ to S\$1,183 million mainly due to the contribution from Bank NISP, partly offset by a decline in net interest margin from $1.90 \%$ to $1.81 \%$. Margins were hurt by higher cost of funds and lack of gapping opportunities. Noninterest income rose $39 \%$ (excluding divestment gains) to $\mathrm{S} \$ 948$ million. The increase was due to higher insurance income with the full nine months' consolidation of GEH's results, a $7 \%$ growth in fee and commission income, and improved results from securities and derivatives dealing as compared to losses sustained in 9M04.

Operating expenses increased $18 \%$ to $\mathrm{S} \$ 829$ million due mainly to the consolidation effects of GEH and Bank NISP. Excluding GEH and Bank NISP, underlying operating expenses would have shown a smaller increase of $6 \%$ attributable mainly to higher staff costs and business promotion expenses. Allowances for loans and other assets fell from S $\$ 79$ million in 9 M04 to a negligible amount in 9 M 05 due to recoveries in loans and loanrelated securities.

Annualised earnings per share for 9 M 05 increased by $9 \%$ to 40 cents. Annualised return on ordinary shareholders' equity was $11.3 \%$, compared to 9 M04's $11.7 \%$ ( $10.3 \%$ excluding divestment gains).

## Third Quarter Revenue

Total revenue fell from S $\$ 768$ million in $3 Q 04$ to $\mathrm{S} \$ 745$ million in 3 Q 05 due to the $\mathrm{S} \$ 132$ million divestment gains (before minorities) in 3Q04. Without the 3Q04 divestment gains, revenues grew by $17 \%$.

Net interest income increased $8 \%$ to $\mathrm{S} \$ 413$ million in 3 Q 05 , driven by an $11 \%$ growth in average interest earning assets which was partly due to the acquisition of Bank NISP. Customer loans grew by 6\% year-onyear to $\mathrm{S} \$ 57$ billion as at 30 September 2005, led by growth in loans to the general commerce, manufacturing and housing sectors. Net interest margin fell by 6 basis points from $1.89 \%$ in $3 Q 04$ to $1.83 \%$ in $3 Q 05$ due to higher borrowing costs which rose faster than asset yields. Deposit costs which are pegged to short-term interbank rates increased while borrowing costs on subordinated term notes and other debt papers also rose in tandem with the rising interest rates. Gapping profits continued to be depressed due to the flatter yield curve.

Non-interest income fell $14 \%$ to $\mathrm{S} \$ 332$ million but would have increased by $32 \%$ if the divestment gains in 3Q04 are excluded. Fee and commission income grew $10 \%$ to $\mathrm{S} \$ 130$ million, boosted by higher trade-related, stockbroking and fund management income. Insurance income from GEH rose $23 \%$ to $\mathrm{S} \$ 104$ million. Foreign exchange dealing income jumped $74 \%$ to $\mathrm{S} \$ 38$ million, and securities and derivatives dealing registered gains of $\mathrm{S} \$ 9$ million compared to net losses of $\mathrm{S} \$ 20$ million in 3Q04.

## Third Quarter Operating Expenses

Total operating expenses grew by 16\% year-on-year to S $\$ 297$ million in 3Q05. Excluding the consolidation effects of Bank NISP, the underlying cost increase was $6 \%$, largely due to higher staff costs and increase in business promotion expenses. Excluding Bank NISP, staff headcount increased by 7\% year-on-year. Spending on marketing and business promotions rose in tandem with new product and promotional initiatives.

The Group's cost-to-income ratio was $39.8 \%$ in 3 Q 05 and $38.9 \%$ in 9 M 05 . These were largely similar to the adjusted ratios (excluding divestment gains) of $40.2 \%$ in $3 Q 04$ and $38.8 \%$ in 9 MO .

## Loan Allowances and Asset Quality

Total allowances for loans and other assets fell from S\$36 million in 3Q04 to a net recovery of S\$23 million in 3Q05, underpinned by continued improvement in the Group's asset quality and successful recovery efforts for non-performing assets. Specific loan allowances fell from $\mathrm{S} \$ 37$ million to $\mathrm{S} \$ 20$ million, while investment securities and other assets saw a S\$43 million net recovery of impairment charges, due mainly to recoveries in loan-related securities.

Total non-performing loans ("NPLs") fell 14\% from December 2004 and 5\% from June 2005 to S $\$ 2.47$ billion as at 30 September 2005. The NPL ratio improved to 4.2\%, from 5.0\% in December 2004 and 4.3\% in June 2005. Total cumulative specific and portfolio allowances amounted to $\mathbf{S} \$ 2.15$ billion, providing coverage of 86.9\% of total NPLs, unchanged from June 2005 and up from 82.9\% in December 2004.

## Capital Position

Total capital adequacy ratio and Tier-1 ratio of the Group stood at $16.8 \%$ and $12.8 \%$ respectively as at 30 September 2005. This was up from $14.7 \%$ and $10.7 \%$ respectively as at 30 June 2005 due to the full subscription of the one-for-five Rights Issue in July 2005 amounting to S $\$ 1.31$ billion.

On 29 June 2005, the Group announced a second S $\$ 500$ million share buyback programme, which commenced in July 2005. As at the date of this results announcement, approximately 33 million ordinary shares have been purchased under the second buyback programme, for a total consideration of S\$203 million.

## Conclusion

Commenting on the Group's performance, CEO David Conner said:
"We have achieved good earnings growth for the first nine months of the year, boosted by our acquisitions of Great Eastern and Bank NISP, our strong Malaysia results and continued successes in loan recoveries. Despite Singapore interest earnings being depressed by lack of gapping opportunities, our nine-months earnings are at a record, and we continue to make good progress under our New Horizons strategy."

## About OCBC Bank

OCBC Bank is Singapore's longest established local bank. It has assets of S\$134 billion and a network of 112 branches and representative offices in 15 countries and territories including Singapore, Malaysia, Indonesia, China, Hong Kong SAR, Japan, Australia, UK and USA. OCBC Bank offers a range of specialist financial services including consumer, corporate, investment, private and transaction banking, global treasury and stockbroking services to meet the needs of its customers across communities. Its subsidiary, Great Eastern Holdings, is the largest insurance group in both Singapore and Malaysia in terms of assets and market share.

In 2004, OCBC Bank was named Lafferty Group's Retail Bank of the Year in Asia-Pacific and South East Asia and Global Finance magazine's Best Bank in Singapore. Additional information may be found at www.ocbc.com

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## FINANCIAL REVIEW

## Highlights

- Net profit increased by $11 \%$ to $\mathbf{S} \$ 355$ million in $3 Q 05$. Excluding the divestment gains of $\mathrm{S} \$ 97$ million ( $\mathrm{S} \$ 132$ million before minorities) in 3 Q 04 , net profit grew $60 \%$.
- Excluding 3Q04 divestment gains, operating profit before allowances for loans and other assets increased by $18 \%$ to $\mathrm{S} \$ 449$ million. Net interest income grew by $8 \%$ and non-interest income increased by $32 \%$, offsetting the operating expenses growth of $16 \%$.
- Net profit for 9 M 05 grew by $10 \%$ to $\mathrm{S} \$ 957$ million. Excluding 3 Q 04 divestment gains, net profit for 9M05 increased by $23 \%$, while operating profit increased by $18 \%$ to $\mathrm{S} \$ 1,302$ million.
- Gross loans to customers grew by $6 \%$ from September 2004 to $\mathrm{S} \$ 56.99$ billion as at 30 September 2005, led by growth in loans to the housing, general commerce and manufacturing sectors.
- NPLs declined by $14 \%$ from December 2004 to $\mathbf{S} \$ 2.47$ billion in September 2005. The NPL ratio improved from $5.0 \%$ to $4.2 \%$, and cumulative allowances coverage of NPLs increased from 82.9\% to 86.9\%.
- Annualised earnings per ordinary share were 40 cents for $9 \mathrm{MO5}$, an increase of $9 \%$ over the same period last year.
- Annualised return on ordinary shareholders' equity was $11.3 \%$ for 9 M 05 , compared to $9 \mathrm{MO4}$ 's $11.7 \%$ (10.3\% excluding the 3Q04 divestment gains). Cash return on ordinary shareholders' equity was $11.7 \%$ for 9 M 05 , compared to $13.3 \%$ for $9 \mathrm{MO4}$ ( $11.9 \%$ excluding the 3 Q 04 divestment gains).
- Net asset value per ordinary share ("NAV") was S\$3.61 as at 30 September 2005, up from $\mathrm{S} \$ 3.22$ as at 30 September 2004. Including the unrealised valuation surplus of $\mathbf{S} \$ 1.37$ per share, NAV was S\$4.99.

Financial Summary

|  | 9 Mths | 9 Mths |  | 3rd Qtr | 3rd Qtr |  | 2nd Qtr |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | +/(-) | 2005 | 2004 | +/(-) | 2005 |
|  | S\$m | S\$m | \% | S\$m | S\$m | \% | S\$m |
| Selected profit and loss data : |  |  |  |  |  |  |  |
| Net interest income | 1,183 | 1,129 | 5 | 413 | 384 | 8 | 407 |
| Fees and commissions | 375 | 350 | 7 | 130 | 118 | 10 | 125 |
| Dividends | 52 | 73 | (29) | 9 | 8 | 16 | 23 |
| Rental income | 53 | 55 | (2) | 18 | 18 | (3) | 18 |
| Income from insurance | 304 | 111 | 174 | 104 | 85 | 23 | 95 |
| Other income | 163 | 223 | (27) | 71 | 155 | (54) | 37 |
| Total income | 2,131 | 1,941 | 10 | 745 | 768 | (3) | 704 |
| Less: Operating expenses | 829 | 702 | 18 | 297 | 256 | 16 | 282 |
| Operating profit | 1,302 | 1,239 | 5 | 449 | 513 | (12) | 423 |
| Less : Amortisation of goodwill and intangible assets | 30 | 113 | (74) | 10 | 45 | (78) | 10 |
| Less : Allowances/(writeback) for loans and other assets | - | 79 | n.m. | (23) | 36 | n.m. | (2) |
| Add : Share of associated companies' results | 13 | 87 | (85) | 2 | 5 | (55) | 3 |
| Profit before tax | 1,287 | 1,134 | 13 | 464 | 436 | 6 | 418 |
| Net profit attributable to shareholders | 957 | 874 | 10 | 355 | 319 | 11 | 304 |
| Cash basis net profit attributable to shareholders ${ }^{1 /}$ | 987 | 987 | - | 365 | 365 | - | 314 |

## Selected balance sheet data :

| Total assets | 133,658 | 118,799 | 13 | 133,658 | 118,799 | 13 | 137,002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets excluding life fund net assets | 100,396 | 90,331 | 11 | 100,396 | 90,331 | 11 | 104,943 |
| Loans to customers (net of allowances for loan losses) | 54,909 | 51,609 | 6 | 54,909 | 51,609 | 6 | 54,379 |
| Deposits of non-bank customers | 62,803 | 56,219 | 12 | 62,803 | 56,219 | 12 | 63,559 |
| Ordinary shareholders' equity (excluding minority interests) | 11,278 | 10,305 | 9 | 11,278 | 10,305 | 9 | 11,258 |
| Total shareholders' equity (excluding minority interests) | 12,174 | 11,201 | 9 | 12,174 | 11,201 | 9 | 12,154 |

## Key Indicators :

| Return on ordinary shareholders' equity (\% p.a.) ${ }^{2 /}$ | 11.3 | 11.7 |  | 12.1 | 11.9 |  | 10.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on ordinary shareholders' equity (\% p.a.) - Cash basis ${ }^{2 /}$ | 11.7 | 13.3 |  | 12.5 | 13.7 |  | 11.0 |
| Return on assets (\% p.a.) ${ }^{3 /}$ | 1.27 | 1.31 |  | 1.38 | 1.40 |  | 1.18 |
| Return on assets (\% p.a.) - Cash basis ${ }^{3 /}$ | 1.31 | 1.48 |  | 1.42 | 1.60 |  | 1.22 |
| Restated - Basic earnings per ordinary share (S\$) ${ }^{4 /}$ | 0.40 | 0.37 | 9 | 0.45 | 0.40 | 13 | 0.36 |
| - Cash earnings per ordinary share (S\$) ${ }^{4 /}$ | 0.41 | 0.41 | (1) | 0.46 | 0.45 | 2 | 0.37 |
| Previously reported - Basic earnings per ordinary share (S\$) | - | 0.89 | - | - | 0.96 | - | - |
| - Cash earnings per ordinary share (S\$) | - | 1.00 | - | - | 1.10 | - | - |
| Net asset value per ordinary share (S\$) |  |  |  |  |  |  |  |
| Restated - Before valuation surplus ${ }^{4 /}$ | 3.61 | 3.22 | 12 | 3.61 | 3.22 | 12 | 3.58 |
| - After valuation surplus ${ }^{4 /}$ | 4.99 | 4.37 | 14 | 4.99 | 4.37 | 14 | 4.84 |
| Previously reported - Before valuation surplus | - | 7.74 | - | - | 7.74 | - | - |
| - After valuation surplus | - | 10.50 | - | - | 10.50 | - |  |

1/ Excluding amortisation of goodwill and intangible assets
2/ Calculated after deducting preference shares dividends paid and estimated to be due as at end of period from net profit attributable to shareholders; Equity excludes minority interests
3/ Return on assets is calculated based on assets excluding life fund net assets attributable to policyholders
4/ The number of ordinary shares has been adjusted for the issue of new shares pursuant to the Rights Issue effected on 18 July 2005 and for the Sub-Division of one ordinary share of $\$ 1$ par value into two ordinary shares of $\$ 0.50$ par value effected on 5 August 2005. The comparative figures have been restated for the effects of FRS 102 adoption, the Rights Issue and Sub-Division.

Notes: (i) Return on equity, return on assets and earnings per ordinary share are annualised.
(ii) Some of the figures may not add up to the relevant totals due to rounding
(iii) n.m. - Not meaningful
(iv) Certain comparative figures have been restated with the adoption of FRS 102 and revised INT FRS 12, as well as to conform to current period's presentation

## Net Interest Income

Net interest income increased by $8 \%$ year-on-year to $\mathrm{S} \$ 413$ million in 3Q05, driven by an $11 \%$ growth in average interest earning assets which was partly due to the acquisition of Bank NISP.

Average yield on interest earning assets increased by 84 basis points to $4.06 \%$ in $3 Q 05$. However, cost of funds rose at a higher rate of 92 basis points, resulting in a decline in net interest margin from $1.89 \%$ to $1.83 \%$. Costs of deposits that are pegged to interbank rates increased significantly while costs of subordinated term notes and other debt papers issued rose with the rising interest rates. The relatively flat yield curve also limited gapping opportunities.

For 9M05, net interest income rose $5 \%$ to $\$ \$ 1,183$ million due to growth in interest earning assets partly offset by a 9 basis points drop in net interest margin from $1.90 \%$ to $1.81 \%$.

## Average Balance Sheet ${ }^{1 /}$ <br> (Quarterly Trend)

|  | 3rd Quarter 2005 |  |  | 3rd Quarter 2004 |  |  | 2nd Quarter 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance ${ }^{1 /}$ | Interest | Average Rate | Average Balance ${ }^{1 /}$ | Interest | Average Rate | Average Balance ${ }^{1 /}$ | Interest | Average Rate |
|  | S\$m | S\$m | \% | S\$m | S\$m | \% | S\$m | S\$m | \% |
| Assets |  |  |  |  |  |  |  |  |  |
| Loans and advances to non-bank customers | 54,055 | 629 | 4.62 | 51,669 | 478 | 3.68 | 53,692 | 601 | 4.49 |
| Placements with and loans to banks | 17,182 | 128 | 2.95 | 13,173 | 78 | 2.37 | 17,698 | 124 | 2.81 |
| Other interest earning assets ${ }^{2 /}$ | 18,221 | 159 | 3.46 | 16,065 | 98 | 2.43 | 18,126 | 152 | 3.36 |
| Total interest earning assets | 89,458 | 916 | 4.06 | 80,906 | 655 | 3.22 | 89,515 | 877 | 3.93 |
| Non-interest earning assets | 45,514 |  |  | 37,697 |  |  | 44,204 |  |  |
| Total assets | 134,971 |  |  | 118,603 |  |  | 133,719 |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |
| Deposits of non-bank customers | 63,183 | 326 | 2.05 | 56,656 | 185 | 1.30 | 63,058 | 307 | 1.95 |
| Deposits and balances of banks | 15,866 | 118 | 2.96 | 14,438 | 58 | 1.59 | 15,855 | 104 | 2.64 |
| Other borrowings ${ }^{3 /}$ | 6,133 | 58 | 3.77 | 5,003 | 28 | 2.25 | 6,579 | 59 | 3.61 |
| Total interest bearing liabilities | 85,182 | 502 | 2.34 | 76,098 | 271 | 1.42 | 85,492 | 470 | 2.21 |
| Non-interest bearing liabilities | 36,600 |  |  | 30,848 |  |  | 35,642 |  |  |
| Total liabilities | 121,781 |  |  | 106,946 |  |  | 121,134 |  |  |
| Net interest income/margin |  | 413 | 1.83 |  | 384 | 1.89 |  | 407 | 1.82 |
| ${ }^{1 /}$ Average balances are calculated based on monthly averages |  |  |  |  |  |  |  |  |  |
| ${ }^{2 /}$ Comprise debt securities, government securities and treasury bills |  |  |  |  |  |  |  |  |  |
| ${ }^{3 /}$ Comprise debts issued, including Upper Tier 2 subordinated debt, Floating Rate Notes and Euro Commercial Papers |  |  |  |  |  |  |  |  |  |

Average Balance Sheet ${ }^{1 /}$
(Nine Months Trend)

|  | 9 Mths 2005 |  |  | 9 Mths 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance ${ }^{1 /}$ | Interest | Average Rate | Average Balance ${ }^{1 /}$ | Interest | Average Rate |
|  | S\$m | S\$m | \% | S\$m | S\$m | \% |
| Assets |  |  |  |  |  |  |
| Loans and advances to non-bank customers | 52,952 | 1,726 | 4.36 | 50,218 | 1,388 | 3.69 |
| Placements with and loans to banks | 16,344 | 346 | 2.83 | 13,787 | 220 | 2.14 |
| Other interest earning assets ${ }^{2 /}$ | 17,874 | 433 | 3.24 | 15,235 | 263 | 2.31 |
| Total interest earning assets | 87,170 | 2,505 | 3.84 | 79,240 | 1,872 | 3.15 |
| Non-interest earning assets | 44,149 |  |  | 20,254 |  |  |
| Total assets | 131,319 |  |  | 99,494 |  |  |
| Liabilities |  |  |  |  |  |  |
| Deposits of non-bank customers | 61,578 | 866 | 1.88 | 56,582 | 514 | 1.21 |
| Deposits and balances of banks | 14,906 | 292 | 2.62 | 13,869 | 151 | 1.46 |
| Other borrowings ${ }^{3 /}$ | 6,473 | 164 | 3.39 | 4,488 | 78 | 2.32 |
| Total interest bearing liabilities | 82,957 | 1,322 | 2.13 | 74,938 | 743 | 1.32 |
| Non-interest bearing liabilities | 35,596 |  |  | 13,750 |  |  |
| Total liabilities | 118,554 |  |  | 88,688 |  |  |
| Net interest income/margin |  | 1,183 | 1.81 |  | 1,129 | 1.90 |
| ${ }^{1 /}$ Average balances are calculated based on monthly averages |  |  |  |  |  |  |
| ${ }^{2 /}$ Comprise debt securities, government securities and treasury bills |  |  |  |  |  |  |
| ${ }^{3 /}$ Comprise debts issued, including Upp | r 2 subordina | d debt, Floa | ing Rate Notes | and Euro Con | mercial Pap |  |

## Non-Interest Income

|  | $\begin{array}{r} 9 \text { Mths } \\ 2005 \\ \hline \end{array}$ | $\begin{array}{r} 9 \text { Mths } \\ 2004 \\ \hline \end{array}$ | + I (-) | $\begin{array}{r} \text { 3rd Qtr } \\ 2005 \\ \hline \end{array}$ | $\begin{array}{r} 3 \mathrm{rd} \text { Qtr } \\ 2004 \\ \hline \end{array}$ | + I (-) | $\begin{array}{r} \text { 2nd Qtr } \\ 2005 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$m | S\$m | \% | S\$m | S\$m | \% | S\$m |
| Fee and commission income |  |  |  |  |  |  |  |
| Brokerage | 33 | 40 | (19) | 15 | 9 | 72 | 9 |
| Wealth management ${ }^{1 /}$ | 105 | 107 | (2) | 34 | 33 | 5 | 32 |
| Fund management | 48 | 26 | 84 | 15 | 13 | 21 | 19 |
| Credit card | 30 | 25 | 19 | 10 | 9 | 11 | 10 |
| Loan-related | 52 | 51 | 3 | 18 | 16 | 9 | 18 |
| Trade and remittances | 55 | 41 | 34 | 21 | 15 | 38 | 18 |
| Guarantees | 16 | 14 | 13 | 4 | 5 | (11) | 6 |
| Investment banking | 5 | 16 | (66) | 2 | 6 | (72) | 2 |
| Service charges | 24 | 24 | - | 8 | 9 | (4) | 9 |
| Others | 7 | 6 | 15 | 2 | 3 | (42) | 2 |
| Total | 375 | 350 | 7 | 130 | 118 | 10 | 125 |
| Dividends | 52 | 73 | (29) | 9 | 8 | 16 | 23 |
| Rental income | 53 | 55 | (2) | 18 | 18 | (3) | 18 |
| Income from insurance ${ }^{21}$ | 304 | 111 | 174 | 104 | 85 | 23 | 95 |
| Other income |  |  |  |  |  |  |  |
| Dealing in foreign exchange | 62 | 59 | 5 | 38 | 22 | 74 | 17 |
| Dealing in securities and derivatives | 14 | (33) | n.m. | 9 | (20) | n.m. | (7) |
| Disposal of investment securities | 40 | 11 | 261 | 9 | 5 | 83 | 9 |
| Gain on disposal of associated/ subsidiary companies | 1 | 55 | (99) | - | 55 | n.m. | 1 |
| Disposal of properties | 2 | 79 | (97) | 1 | 78 | (98) | 1 |
| Others | 44 | 52 | (15) | 13 | 16 | (16) | 16 |
| Total | 163 | 223 | (27) | 71 | 155 | (54) | 37 |
| Total non-interest income | 948 | 812 | 17 | 332 | 384 | (14) | 298 |
| Fees and Commissions/Total Income | 17.6\% | 18.0\% |  | 17.4\% | 15.3\% |  | 17.7\% |
| Non-Interest Income/Total Income | 44.5\% | 41.8\% |  | 44.5\% | 50.0\% |  | 42.3\% |

Non-interest income fell $14 \%$ to $\mathrm{S} \$ 332$ million as compared to 3 Q04 which included one-time gains of $\mathbf{S} \$ 132$ million (S\$97 million after minority interests) from the divestments of Raffles Investments Limited and Whitesands Shopping Mall. Excluding these divestment gains, non-interest income in 3Q05 increased by 32\% year-on-year.

Fee and commission income grew $10 \%$ to $\mathrm{S} \$ 130$ million, boosted by higher trade-related, stockbroking and fund management income. Insurance income from GEH rose $23 \%$ to $\mathrm{S} \$ 104$ million. Foreign exchange dealing income jumped $74 \%$ to $\mathrm{S} \$ 38$ million, while securities and derivatives dealing registered gains of $\mathrm{S} \$ 9$ million as compared to net losses of $\mathrm{S} \$ 20$ million in 3 Q 04 .

Non-interest income for 9 M 05 grew by $17 \%$ to $\mathrm{S} \$ 948$ million, but would have recorded a $39 \%$ jump if the divestment gains in 3Q04 are excluded. Growth was contributed by higher insurance income with the full nine months consolidation of GEH's results, higher fee and commission income and improved results from securities and derivatives dealing as compared to losses sustained in 9M04.

## Operating Expenses

|  | 9 Mths 2005 | 9 Mths 2004 | + I (-) | $\begin{array}{r} \text { 3rd Qtr } \\ 2005 \end{array}$ | $\begin{array}{r} \text { 3rd Qtr } \\ 2004 \\ \hline \end{array}$ | + I (-) | $\begin{array}{r} \text { 2nd Qtr } \\ 2005 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$m | S\$m | \% | S\$m | S\$m | \% | S\$m |
| Staff costs ${ }^{1 /}$ | 468 | 396 | 18 | 165 | 141 | 17 | 160 |
| Premises and equipment |  |  |  |  |  |  |  |
| Depreciation of fixed assets | 49 | 46 | 6 | 18 | 16 | 14 | 16 |
| Amortisation of computer software costs | 14 | 19 | (24) | 5 | 6 | (13) | 5 |
| Maintenance and hire of fixed assets | 28 | 24 | 19 | 11 | 9 | 16 | 9 |
| Rental expenses | 17 | 14 | 28 | 6 | 5 | 26 | 6 |
| Others | 58 | 53 | 9 | 21 | 18 | 20 | 20 |
| Total | 167 | 156 | 7 | 61 | 53 | 15 | 56 |
| Other operating expenses | 193 | 150 | 29 | 70 | 62 | 14 | 66 |
| Total operating expenses | 829 | 702 | 18 | 297 | 256 | 16 | 282 |
| Group staff strength - period end | 14,397 | 10,166 | 42 | 14,397 | 10,166 | 42 | 14,247 |
| Group staff strength - average | 13,052 | 8,627 | 51 | 14,334 | 10,044 | 43 | 14,132 |
| Cost-to-income ratio | 38.9\% | 36.2\% |  | 39.8\% | 33.3\% |  | 40.0\% |

Total operating expenses grew by $16 \%$ year-on-year to $\mathrm{S} \$ 297$ million in 3Q05. Excluding the consolidation effects of Bank NISP, expenses growth was a more moderate $6 \%$, contributed by higher staff costs due to headcount increase as well as higher business promotion expenses. Excluding Bank NISP, staff headcount at end September 2005 stood at 10,846, an increase of $7 \%$ year-on-year. Share option expenses, which are included in staff costs, amounted to $\mathrm{S} \$ 3.3$ million in 3 Q 05 compared to the restated 3 Q 04 expense of $\mathrm{S} \$ 4.6$ million, pursuant to the adoption of FRS 102 on Share-Based Payment in 2005. Spending on marketing and business promotions went up in 3Q05 due to new product and promotional initiatives.

Compared to 9M04, operating expenses rose $18 \%$ to S $\$ 829$ million in 9M05. Excluding GEH and Bank NISP, operating expenses would have shown an underlying increase of $6 \%$ due to higher staff costs and business promotion expenses.

The Group's cost-to-income ratio was $39.8 \%$ in 3 Q 05 and $38.9 \%$ in 9 M 05 . These are largely similar to the adjusted ratios (excluding divestment gains) of $40.2 \%$ in 3 Q 04 and $38.8 \%$ in 9 MO .

## Allowances for Loans and Other Assets

| 9 Mths 2005 | 9 Mths 2004 | + / (-) | $\begin{array}{r} \text { 3rd Qtr } \\ 2005 \end{array}$ | $\begin{array}{r} \text { 3rd Qtr } \\ 2004 \end{array}$ | + / (-) | $\begin{array}{r} \text { 2nd Qtr } \\ 2005 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S\$m | S\$m | \% | S\$m | S\$m | \% | S\$m |

## Specific allowances I (writeback) for loan losses

- Singapore

| $\mathbf{2 3}$ | 83 | $(72)$ | $\mathbf{9}$ | 43 | $(79)$ | $(7)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{8}$ | 4 | 113 | $\mathbf{1 7}$ | 1 | n.m. | $(6)$ |
| $\mathbf{3}$ | $(25)$ | n.m. | $\mathbf{( 6 )}$ | $(7)$ | 14 | 10 |
|  | 62 | $(44)$ | $\mathbf{2 0}$ | 37 | $(46)$ | $(3)$ |

## Portfolio allowances I (writeback) for loan losses ${ }^{1 /}$

- Singapore

| - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - |
| - | 1 | n.m. | - | - | - | - |
| - | 1 | n.m. | - | - | - | - |

Impairment charges for investment
securities and other assets
Total allowances I (writeback) for loans and other assets

${ }^{1 /}$ For 2004 periods, refers to general provision

Total allowances for loans and other assets fell from S\$36 million in 3Q04 to a net recovery of S\$23 million in 3Q05, underpinned by continued improvement in the Group's asset quality and successful recovery efforts for non-performing assets.

Specific loan allowances fell from $\mathrm{S} \$ 37$ million to $\mathrm{S} \$ 20$ million, while investment securities and other assets saw a net recovery of $\mathbf{S} \$ 43$ million mainly from loan-related securities.

For 9M05, allowances for loans and other assets were negligible due to recoveries in loans and loan-related securities. No additional portfolio allowances for loans were made in the first nine months of 2005.

## Loans and Advances

|  | 30 Sep 2005 | 30 Jun 2005 | 31 Dec 2004 ${ }^{1 /}$ | 30 Sep $2004{ }^{1 /}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | S\$m | S\$m | S\$m | S\$m |
| Loans to customers | 56,109 | 55,879 | 53,541 | 53,397 |
| Bills receivable | 884 | 643 | 549 | 494 |
| Gross loans to customers | 56,993 | 56,522 | 54,090 | 53,891 |
| Less Allowances: |  |  |  |  |
| Specific allowances | 1,118 | 1,178 | 1,116 | 1,099 |
| Portfolio allowances | 967 | 965 | 1,145 | 1,183 |
|  | 54,909 | 54,379 | 51,829 | 51,609 |

Gross loans to customers grew by 5\% over December 2004, and by 6\% over September 2004, to S\$56.99 billion as at 30 September 2005. The growth was largely contributed by the consolidation of Bank NISP's loans and growth in the Group's housing loans. By industry, the strongest growth came from loans to the general commerce, manufacturing and housing sectors.

## By Maturity

Less than 7 days
1 week to 1 month
Over 1 to 3 months
Over 3 to 12 months
Over 1 to 3 years
Over 3 years

| 30 Sep 2005 | 30 Jun 2005 | 31 Dec 2004 ${ }^{1 /}$ | 30 Sep $2004{ }^{1 /}$ |
| :---: | :---: | :---: | :---: |
| S\$m | S\$m | S\$m | S\$m |
| 6,729 | 7,047 | 7,318 | 7,592 |
| 3,178 | 3,585 | 3,665 | 3,264 |
| 3,921 | 4,101 | 3,455 | 3,627 |
| 6,738 | 5,760 | 5,087 | 5,533 |
| 9,088 | 9,239 | 8,722 | 8,933 |
| 27,340 | 26,790 | 25,844 | 24,942 |
| 56,993 | 56,522 | 54,090 | 53,891 |

## By Industry

| Agriculture, mining \& quarrying | $\mathbf{7 4 5}$ | 805 | 718 | 647 |
| :--- | ---: | ---: | ---: | ---: |
| Transport, storage and communication | $\mathbf{1 , 8 0 6}$ | 1,612 | 1,568 | 1,432 |
| Building and construction | $\mathbf{7 , 2 9 6}$ | 7,124 | 7,123 | 6,846 |
| Manufacturing | $\mathbf{4 , 3 8 1}$ | 4,388 | 3,484 | 3,481 |
| Financial institutions, | $\mathbf{7 , 2 8 9}$ | 7,365 | 7,345 | 8,351 |
| investment and holding companies ${ }^{1 /}$ |  |  |  |  |
| General commerce | $\mathbf{5 , 5 7 1}$ | 5,189 | 4,652 | 4,374 |
| Professionals and individuals | $\mathbf{8 , 4 2 1}$ | 8,438 | 8,575 | 8,278 |
| Housing loans | $\mathbf{1 8 , 0 9 0}$ | 18,126 | 17,287 | 16,965 |
| Others | $\mathbf{3 , 3 9 5}$ | 3,474 | 3,339 | 3,518 |
|  | $\mathbf{5 6 , 9 9 3}$ | 56,522 | 54,090 | 53,891 |

[^0]
## Non-Performing Loans

By grading, security coverage and countries

|  | $\begin{aligned} & \text { Total } \\ & \text { NPLs }{ }^{1 /} \end{aligned}$ | Substandard NPLs | Doubtful NPLs | Loss <br> NPLs | $\begin{gathered} \text { Secured } \\ \text { NPLs } \\ \text { as \% of } \\ \text { total NPLs } \\ \hline \end{gathered}$ | Non-bank NPLs as \% of non-bank loans ${ }^{21}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$m | S\$m | S\$m | S\$m | \% | \% |
| Singapore |  |  |  |  |  |  |
| 30 Sep 2005 | 1,454 | 806 | 357 | 291 | 66.0 | 3.8 |
| 30 Jun 2005 | 1,485 | 860 | 355 | 270 | 64.8 | 3.9 |
| 31 Dec 2004 | 1,735 | 1,082 | 436 | 217 | 60.7 | 4.4 |
| 30 Sep 2004 | 1,909 | 1,252 | 468 | 189 | 63.8 | 4.8 |
| Malaysia |  |  |  |  |  |  |
| 30 Sep 2005 | 745 | 509 | 157 | 79 | 66.5 | 7.0 |
| 30 Jun 2005 | 821 | 575 | 179 | 67 | 70.3 | 7.5 |
| 31 Dec 2004 | 902 | 580 | 230 | 93 | 64.8 | 9.0 |
| 30 Sep 2004 | 970 | 658 | 241 | 71 | 68.3 | 9.8 |
| Others |  |  |  |  |  |  |
| 30 Sep 2005 | 267 | 62 | 156 | 49 | 39.3 | 2.9 |
| 30 Jun 2005 | 286 | 71 | 176 | 40 | 36.7 | 3.1 |
| 31 Dec 2004 | 229 | 57 | 152 | 21 | 31.4 | 3.6 |
| 30 Sep 2004 | 249 | 71 | 156 | 21 | 35.5 | 4.2 |
| Group Total |  |  |  |  |  |  |
| 30 Sep 2005 | 2,467 | 1,377 | 670 | 419 | 63.3 | 4.2 |
| 30 Jun 2005 | 2,592 | 1,506 | 709 | 376 | 63.4 | 4.3 |
| 31 Dec 2004 | 2,866 | 1,718 | 818 | 331 | 59.6 | 5.0 |
| 30 Sep 2004 | 3,129 | 1,981 | 866 | 282 | 62.9 | 5.5 |

${ }^{1 /}$ Comprise non-bank loans, debt securities and contingent facilities
2) Exclude debt securities

Total NPLs fell by $14 \%$ from December 2004 to $\mathrm{S} \$ 2.47$ billion as at 30 September 2005. Singapore NPLs amounted to $\mathbf{S} \$ 1.45$ billion and accounted for $59 \%$ of the Group's total NPLs, while Malaysia NPLs of S $\$ 745$ million accounted for $30 \%$ of total NPLs. Of the total NPLs, $55.8 \%$ were in the substandard category while $63.3 \%$ were secured by collateral.

The Group's NPL ratio improved from 5.0\% in December 2004 to $4.2 \%$ in September 2005. The Singapore NPL ratio improved from $4.4 \%$ to $3.8 \%$, while the Malaysia NPL ratio improved from $9.0 \%$ to $7.0 \%$ over the same period.

Non-Performing Loans (continued)

|  | 30 Sep 2005 |  | 31 Dec 2004 |  | 30 Sep 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\% \text { of }$ | Amount | $\% \text { of }$ | Amount | $\% \text { of }$ |
|  | S\$m |  | S\$m | Gross | S\$m | Gross <br> Loans |
| NPLs by industry |  |  |  |  |  |  |
| Agriculture, mining \& quarrying | 29 | 3.9 | 42 | 5.9 | 48 | 7.4 |
| Transport, storage and communication | 20 | 1.1 | 25 | 1.6 | 34 | 2.4 |
| Building and construction | 468 | 6.4 | 579 | 8.1 | 601 | 8.8 |
| Manufacturing | 420 | 9.6 | 416 | 11.9 | 438 | 12.6 |
| Financial institutions, |  |  |  |  |  |  |
| General commerce | 398 | 7.1 | 440 | 9.5 | 470 | 10.7 |
| Professionals and individuals | 343 | 4.1 | 466 | 5.4 | 501 | 6.1 |
| Housing loans | 361 | 2.0 | 256 | 1.5 | 232 | 1.4 |
| Others | 107 | 3.2 | 131 | 3.9 | 183 | 5.2 |
| Sub-total | 2,394 | 4.2 | 2,715 | 5.0 | 2,969 | 5.5 |
| Debt securities | 73 |  | 151 |  | 160 |  |
| Total | 2,467 |  | 2,866 |  | 3,129 |  |

## NPLs by period overdue

Over 180 days
Over 90 to 180 days
Over 30 to 90 days
Less than 30 days
No overdue

| $\mathbf{3 0}$ Sep 2005 |  | 31 Dec 2004 |  | 30 Sep 2004 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| S\$m | $\%$ | S\$m | $\%$ | S\$m | $\%$ |
|  |  |  |  |  |  |
| $\mathbf{1 , 4 7 2}$ | $\mathbf{6 0}$ | 1,668 | 58 | 1,862 | 60 |
| $\mathbf{3 0 1}$ | $\mathbf{1 2}$ | 216 | 7 | 199 | 6 |
| $\mathbf{1 2 8}$ | $\mathbf{5}$ | 187 | 7 | 195 | 6 |
| $\mathbf{5 6}$ | $\mathbf{2}$ | 106 | 4 | 99 | 3 |
| $\mathbf{5 1 0}$ | $\mathbf{2 1}$ | 689 | $\mathbf{2 4}$ | $\mathbf{7 7 5}$ | $\mathbf{2 5}$ |
| $\mathbf{2 , 4 6 7}$ | $\mathbf{1 0 0}$ | $\mathbf{2 , 8 6 6}$ | $\mathbf{1 0 0}$ | 3,129 | 100 |

## Cumulative Allowances for Loan Losses

|  | Total cumulative allowances ${ }^{1 /}$ | Specific allowances | Portfolio allowances | General provisions | Specific allowances as \% of total NPLs | Cumulative allowances as \% of total NPLs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$m | S\$m | S\$m | S\$m | \% | \% |
| Singapore <br> 30 Sep 2005 | 1,262 | 602 | 660 | n.a. | 41.4 | 86.8 |
| 30 Jun 2005 | 1,283 | 629 | 654 | n.a. | 42.3 | 86.4 |
| 31 Dec 2004 | 1,152 | 680 | n.a. | 472 | 39.2 | 66.4 |
| 30 Sep 2004 | 1,197 | 687 | n.a. | 510 | 36.0 | 62.7 |
| Malaysia |  |  |  |  |  |  |
| 30 Sep 2005 | 511 | 365 | 146 | n.a. | 49.0 | 68.5 |
| 30 Jun 2005 | 542 | 400 | 142 | n.a. | 48.7 | 66.0 |
| 31 Dec 2004 | 721 | 362 | n.a. | 359 | 40.2 | 79.9 |
| 30 Sep 2004 | 711 | 348 | n.a. | 363 | 35.9 | 73.3 |
| Others |  |  |  |  |  |  |
| 30 Sep 2005 | 372 | 211 | 161 | n.a. | 79.0 | 139.2 |
| 30 Jun 2005 | 427 | 258 | 169 | n.a. | 90.0 | 149.0 |
| 31 Dec 2004 | 502 | 188 | n.a. | 314 | 82.1 | 219.5 |
| 30 Sep 2004 | 491 | 181 | n.a. | 310 | 72.8 | 197.3 |
| Group Total |  |  |  |  |  |  |
| 30 Sep 2005 | 2,145 | 1,178 | 967 | n.a. | 47.8 | 86.9 |
| 30 Jun 2005 | 2,251 | 1,286 | 965 | n.a. | 49.6 | 86.9 |
| 31 Dec 2004 | 2,375 | 1,230 | n.a. | 1,145 | 42.9 | 82.9 |
| 30 Sep 2004 | 2,400 | 1,216 | n.a. | 1,183 | 38.9 | 76.7 |

${ }^{1 /}$ Include allowances for classified debt securities

As at 30 September 2005, the Group's total cumulative allowances for loan losses amounted to $\mathrm{S} \$ 2.15$ billion, comprising $\mathrm{S} \$ 1.18$ billion in cumulative specific allowances and $\mathrm{S} \$ 0.97$ billion in cumulative portfolio allowances. The cumulative allowances represent $86.9 \%$ of total NPLs, unchanged from June 2005 and up from 82.9\% in December 2004.

## Deposits

|  | 30 Sep 2005 | 30 Jun 2005 | 31 Dec 2004 | 30 Sep 2004 |
| :---: | :---: | :---: | :---: | :---: |
|  | S\$m | S\$m | S\$m | S\$m |
| Deposits of non-bank customers | 62,803 | 63,559 | 57,287 | 56,219 |
| Deposits and balances of banks | 14,252 | 17,778 | 12,455 | 14,362 |
|  | 77,055 | 81,337 | 69,742 | 70,581 |
| Loans-to-deposits ratio |  |  |  |  |
| (net non-bank loans/non-bank deposits) | 87.4\% | 85.6\% | 90.5\% | 91.8\% |

Compared to 31 December 2004, total deposits increased by 10\% during the first nine months of 2005 to S $\$ 77.06$ billion. Non-bank customer deposits, which accounted for $82 \%$ of total deposits, rose by $10 \%$ to S $\$ 62.80$ billion mainly due to the consolidation of Bank NISP's non-bank deposits of $\mathbf{S} \$ 2.67$ billion as well as from growth in fixed deposits.

The Bank issued its 3 -year US Dollar floating rate notes in June 2004 and launched the Euro Commercial Paper ("ECP") programme in August 2004 to tap into the offshore capital markets and the short-dated ECP market for alternative cost-effective funding. As at 30 September 2005, the outstanding senior debt and short term commercial papers amounted to $\$ \$ 1.24$ billion, compared to $\$ \$ 1.77$ billion as at 31 December 2004.

With deposits growth outstripping loans growth in the first nine months of the year, the Group's loans-todeposits ratio fell from 90.5\% in December 2004 to 87.4\% in September 2005.

## Total Deposits By Maturity

Less than 7 days
1 week to 1 month
Over 1 to 3 months
Over 3 to 12 months
Over 1 to 3 years
Over 3 years

Deposits By Product
Fixed deposits
Savings deposits
Current account
Others

| 30 Sep 2005 | 30 Jun 2005 | 31 Dec 2004 | 30 Sep 2004 |
| ---: | ---: | ---: | ---: |
| S\$m | $\mathrm{S} \$ \mathrm{~m}$ | $\mathrm{~S} \$ \mathrm{~m}$ | $\mathrm{~S} \$ \mathrm{~m}$ |
|  |  |  |  |
| $\mathbf{3 4 , 6 3 0}$ | 36,497 | 31,846 | 31,806 |
| $\mathbf{2 0 , 6 7 7}$ | 22,767 | 17,142 | 16,422 |
| $\mathbf{9 , 2 1 7}$ | 11,056 | 9,932 | 8,922 |
| $\mathbf{9 , 3 5 2}$ | 8,140 | 8,182 | 10,936 |
| $\mathbf{5 9 8}$ | 611 | 795 | 792 |
| $\mathbf{2 , 5 8 1}$ | 2,266 | 1,844 | 1,703 |
| $\mathbf{7 7 , 0 5 5}$ | 81,337 | 69,742 | 70,581 |


| $\mathbf{4 0 , 4 2 6}$ | 40,448 | 36,270 | 35,503 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 1 , 3 7 3}$ | 11,353 | 11,178 | 11,231 |
| $\mathbf{8 , 5 5 5}$ | 8,234 | 7,159 | 6,828 |
| $\mathbf{2 , 4 4 9}$ | 3,525 | 2,680 | 2,657 |
| $\mathbf{6 2 , 8 0 3}$ | 63,559 | 57,287 | 56,219 |

## Capital Adequacy Ratios

|  | 30 Sep 2005 | 30 Jun 2005 | 31 Dec 2004 | 30 Sep 2004 |
| :---: | :---: | :---: | :---: | :---: |
|  | S\$m | S\$m | S\$m | S\$m |
| Tier 1 Capital |  |  |  |  |
| Paid-up ordinary and preference shares | 1,564 | 1,312 | 1,321 | 1,336 |
| Disclosed reserves/others | 10,994 | 9,853 | 10,209 | 10,348 |
| Less: Goodwill/Others | 3,371 | 3,312 | 3,088 | 3,127 |
|  | 9,187 | 7,853 | 8,442 | 8,557 |
| Tier 2 Capital |  |  |  |  |
| Cumulative portfolio allowances ${ }^{1 /}$ | 717 | 716 | 859 | 858 |
| Subordinated term notes | 3,873 | 3,855 | 3,860 | 3,860 |
| Revaluation surplus on equity securities | 157 | 129 | - | - |
|  | 4,747 | 4,700 | 4,719 | 4,718 |
| Less: Capital investments in insurance subsidiary companies | 1,479 | 1,358 | 1,042 | 965 |
| Less: Others | 345 | 396 | 179 | 194 |
| Total Capital | 12,110 | 10,799 | 11,940 | 12,116 |
| Risk weighted assets including market risk | 71,679 | 73,547 | 68,737 | 68,672 |
| Tier 1 ratio | 12.8\% | 10.7\% | 12.3\% | 12.5\% |
| Total capital adequacy ratio | 16.8\% | 14.7\% | 17.4\% | 17.6\% |
| Note: |  |  |  |  |
| Capital adequacy ratio is calculated in accordance with the MAS <br> ${ }^{1 /}$ For 2004 periods, refers to cumulative general provisions | Notice 637 to Ba |  |  |  |

Total capital adequacy ratio and Tier-1 ratio of the Group stood at $16.8 \%$ and $12.8 \%$ respectively as at 30 September 2005, up from $14.7 \%$ and $10.7 \%$ respectively as at 30 June 2005 . The changes in the capital ratios were mainly due to the bonus dividend and rights issue exercise announced in May 2005, which contained an election option for shareholders to use the bonus dividend to pay fully for their rights subscription. For the purpose of capital computation, the total bonus dividends of $\mathrm{S} \$ 1.31$ billion declared in 2Q05 were deducted from the Group's Tier 1 capital as at 30 June 2005. The Group's capital levels were restored by a similar amount of $\mathbf{S} \$ 1.31$ billion in July 2005 upon completion of the rights issue.

On 29 June 2005, the Group announced a second $\mathrm{S} \$ 500$ million share buyback programme, which commenced in July 2005. As at the date of this results announcement, approximately 33 million ordinary shares have been purchased under the second buyback programme, for a total consideration of S\$203 million.

## Valuation Surplus

|  | 30 Sep 2005 |  |  | 30 Jun 2005 |  |  | 31 Dec 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S\$ million | Carrying amount | Market value | Surplus | Carrying amount | Market value | Surplus | Carrying amount | Market value | Surplus |
| Properties | 1,213 | 2,653 | 1,440 | 1,214 | 2,626 | 1,413 | 1,169 | 2,552 | 1,382 |
| Equity securities ${ }^{1 /}$ | 1,859 | 4,706 | 2,847 | 1,705 | 4,232 | 2,528 | 1,109 | 3,809 | 2,700 |
| Debt securities ${ }^{2 /}$ | 17,759 | 17,759 | - | 18,671 | 18,671 | - | 16,746 | 16,982 | 236 |
| Total | 20,831 | 25,118 | 4,287 | 21,589 | 25,529 | 3,940 | 19,025 | 23,343 | 4,318 |

${ }^{1 /}$ Includes investment in quoted subsidiary GEH
${ }^{2 /}$ Includes government treasury bills and securities

The Group's unrealised valuation surplus amounted to $\mathrm{S} \$ 4.29$ billion as at 30 September 2005, an increase of 9\% compared to 30 June 2005.

With the adoption of FRS 39 in 2005, most of the Group's equity and debt securities are stated at fair value on the balance sheet. The surplus of $\mathrm{S} \$ 2.85$ billion for equity securities as at 30 September 2005 relates primarily to the Group's holding of GEH shares. The valuation surplus for properties was $\mathrm{S} \$ 1.44$ billion, accounting for $34 \%$ of the total surplus as at 30 September 2005.

## Performance by Geographical Segment

## Income before operating

 expensesSingapore
Malaysia
Other ASEAN
Asia Pacific
Rest of the world

| $\mathbf{1 , 4 7 3}$ | $\mathbf{6 9}$ | 1,452 | $\mathbf{7 5}$ | $\mathbf{5 1 4}$ | $\mathbf{6 9}$ | 538 | 70 | 487 | 69 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{4 7 5}$ | $\mathbf{2 2}$ | 327 | 17 | $\mathbf{1 6 1}$ | $\mathbf{2 2}$ | 136 | 18 | 141 | 20 |
| $\mathbf{8 7}$ | $\mathbf{4}$ | 12 | 1 | $\mathbf{3 8}$ | $\mathbf{5}$ | 4 | 1 | 43 | 6 |
| $\mathbf{6 9}$ | $\mathbf{3}$ | 123 | 6 | $\mathbf{2 3}$ | $\mathbf{3}$ | 81 | 10 | 22 | 3 |
| $\mathbf{2 9}$ | $\mathbf{1}$ | 27 | 1 | $\mathbf{9}$ | $\mathbf{1}$ | 9 | 1 | 11 | $\mathbf{2}$ |
| $\mathbf{2 , 1 3 1}$ | $\mathbf{1 0 0}$ | 1,941 | $\mathbf{1 0 0}$ | $\mathbf{7 4 5}$ | $\mathbf{1 0 0}$ | 768 | $\mathbf{1 0 0}$ | $\mathbf{7 0 4}$ | $\mathbf{1 0 0}$ |

Profit before tax
Singapore

| $\mathbf{8 3 2}$ | $\mathbf{6 5}$ | $\mathbf{7 8 1}$ | 69 | $\mathbf{2 9 9}$ | $\mathbf{6 4}$ | 263 | 60 | 275 | 66 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 7 2}$ | $\mathbf{2 9}$ | 224 | 20 | $\mathbf{1 3 5}$ | $\mathbf{2 9}$ | 91 | 21 | 116 | $\mathbf{2 8}$ |
| $\mathbf{3 8}$ | $\mathbf{3}$ | 13 | 1 | $\mathbf{1 1}$ | $\mathbf{2}$ | 5 | 1 | 20 | 5 |
| $\mathbf{2 6}$ | $\mathbf{2}$ | 98 | 9 | $\mathbf{1 2}$ | $\mathbf{3}$ | $\mathbf{7 2}$ | 16 | - | - |
| $\mathbf{1 9}$ | $\mathbf{1}$ | 18 | 1 | $\mathbf{6}$ | $\mathbf{1}$ | 5 | $\mathbf{2}$ | $\mathbf{7}$ | $\mathbf{1}$ |
| $\mathbf{1 , 2 8 7}$ | $\mathbf{1 0 0}$ | $\mathbf{1 , 1 3 4}$ | $\mathbf{1 0 0}$ | $\mathbf{4 6 4}$ | $\mathbf{1 0 0}$ | $\mathbf{4 3 6}$ | $\mathbf{1 0 0}$ | $\mathbf{4 1 8}$ | $\mathbf{1 0 0}$ |


|  | 30 Sep 2005 |  | 30 Jun 2005 |  | 31 Dec 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$m | \% | S\$m | \% | S\$m | \% |
| Total assets |  |  |  |  |  |  |
| Singapore | 97,051 | 73 | 99,391 | 73 | 89,664 | 75 |
| Malaysia | 25,553 | 19 | 25,142 | 18 | 21,426 | 18 |
| Other ASEAN | 3,954 | 3 | 4,158 | 3 | 631 | 1 |
| Asia Pacific | 5,265 | 4 | 5,974 | 4 | 5,720 | 4 |
| Rest of the world | 1,835 | 1 | 2,337 | 2 | 2,441 | 2 |
|  | 133,658 | 100 | 137,002 | 100 | 119,882 | 100 |

The geographical segment analysis is based on the location where the assets or transactions are booked. In 3Q05, Singapore accounted for 69\% of total revenue and 64\% of profit before tax, while Malaysia accounted for $22 \%$ of revenue and $29 \%$ of profit before tax. Bank NISP's assets, revenue and pre-tax profit contribution was included under "Other ASEAN" with effect from April 2005.

## Consolidated Income Statement (Unaudited)

| 9 Mths <br> 2005 | $\begin{gathered} 9 \text { Mths } \\ 2004 \end{gathered}$ | + I (-) | 3rd Qtr <br> 2005 | 3rd Qtr 2004 | + I (-) | 2nd Qtr 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S\$m | S\$m | \% | S\$m | S\$m | \% | S\$m |
| 2,505 | 1,872 | 33.8 | 916 | 655 | 39.9 | 877 |
| 1,322 | 743 | 77.9 | 502 | 271 | 85.6 | 470 |
| 1,183 | 1,129 | 4.8 | 413 | 384 | 7.7 | 407 |
| 375 | 350 | 7.1 | 130 | 118 | 10.0 | 125 |
| 52 | 73 | (28.9) | 9 | 8 | 15.8 | 23 |
| 53 | 55 | (2.2) | 18 | 18 | (2.7) | 18 |
| 304 | 111 | 174.0 | 104 | 85 | 22.8 | 95 |
| 163 | 223 | (26.7) | 71 | 155 | (54.4) | 37 |
| 948 | 812 | 16.8 | 332 | 384 | (13.7) | 298 |
| 2,131 | 1,941 | 9.8 | 745 | 768 | (3.0) | 704 |
| 468 | 396 | 18.2 | 165 | 141 | 17.4 | 160 |
| 361 | 305 | 18.1 | 132 | 115 | 14.4 | 122 |
| 829 | 702 | 18.1 | 297 | 256 | 16.1 | 282 |

Operating profit before allowances and amortisation of goodwill and intangible Assets
1,302 1,239 $5.1 \quad 449 \quad 513$

Less: Amortisation of goodwill and intangible assets

Allowances/(writeback) for loans and other assets

| 30 | 113 | $(73.8)$ | $\mathbf{1 0}$ | 45 | $(78.1)$ | 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\#$ | 79 | n.m. | $(23)$ | 36 | n.m. | (2) |

Operating profit after allowances and amortisation of goodwill and intangible assets

Share of profit of associated companies
Net profit before tax
Less: Tax
Net profit after tax

| 1,273 | 1,047 | 21.6 | 462 | 431 | 7.1 | 415 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13 | 87 | (84.5) | 2 | 5 | (55.0) | 3 |
| 1,287 | 1,134 | 13.5 | 464 | 436 | 6.4 | 418 |
| 251 | 203 | 23.8 | 79 | 68 | 16.5 | 88 |
| 1,036 | 931 | 11.2 | 385 | 368 | 4.5 | 330 |
| 957 | 874 | 9.5 | 355 | 319 | 11.2 | 304 |
| 79 | 57 | 37.5 | 30 | 49 | (39.1) | 26 |
| 1,036 | 931 | 11.2 | 385 | 368 | 4.5 | 330 |

n.m. - Not meaningful
\# Amount less than S\$500,000
Certain comparative figures for 2004 have been restated with the adoption of FRS 102 and revised INT FRS 12, as well as to conform to current period's presentation

## Consolidated Balance Sheet (Unaudited)

| 30 Sep 2005 | 30 Jun 2005 | 31 Dec 2004 | 30 Sep 2004 |
| :---: | :---: | :---: | :---: |
| S\$m | S\$m | S\$m | S\$m |
| 1,564 | 1,575 | 1,321 | 1,336 |
| 4,244 | 4,213 | 3,141 | 3,111 |
| 1,959 | 1,944 | 1,934 | 1,925 |
| 711 | 632 | - | - |
| 3,697 | 3,791 | 4,834 | 4,828 |
| 12,174 | 12,154 | 11,230 | 11,201 |
| 1,144 | 965 | 489 | 482 |
| 13,318 | 13,119 | 11,719 | 11,683 |
| 62,803 | 63,559 | 57,287 | 56,219 |
| 14,252 | 17,778 | 12,455 | 14,362 |
| 15 | 21 | 17 | 63 |
| 1,683 | 1,817 | 1,664 | 925 |
| 2,153 | 2,133 | 1,642 | 1,646 |
| 341 | 390 | 425 | 415 |
| 210 | 195 | 83 | 76 |
| 5,622 | 5,930 | 5,695 | 4,942 |
| 87,078 | 91,824 | 79,268 | 78,648 |
| 33,262 | 32,059 | 28,895 | 28,468 |
| 133,658 | 137,002 | 119,882 | 118,799 |
| 5,131 | 7,656 | 3,617 | 3,312 |
| 7,865 | 7,954 | 6,440 | 6,259 |
| 2,510 | 2,531 | 1,838 | 1,820 |
| 11,812 | 13,566 | 10,007 | 10,750 |
| 54,909 | 54,379 | 51,829 | 51,609 |
| 9,076 | 9,726 | 9,309 | 9,286 |
| 2,083 | 2,164 | 1,709 | 885 |
| 2,063 | 2,060 | 1,565 | 1,690 |
| 53 | 41 | 50 | 49 |
| 185 | 183 | 309 | 324 |
| 1,424 | 1,406 | 1,316 | 1,310 |
| 3,286 | 3,279 | 2,999 | 3,038 |
| 100,396 | 104,943 | 90,986 | 90,331 |
| 33,262 | 32,059 | 28,895 | 28,468 |
| 133,658 | 137,002 | 119,882 | 118,799 |
| 6,377 | 5,709 | 4,798 | 4,712 |
| 34,933 | 32,984 | 30,256 | 31,092 |
| 266,896 | 279,368 | 271,483 | 275,413 |
| 308,206 | 318,060 | 306,537 | 311,217 |

Certain comparative figures for 2004 have been restated with the adoption of FRS 102 and revised INT FRS 12, as well as to conform to current period's presentation

Consolidated Statement of Changes in Shareholders' Equity (Unaudited)
For the quarter ended 30 September 2005

|  | Attributable to the equity holders of the Bank |  |  |  |  |  | Minority interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Capital reserves | Statutory reserves | Fair value reserves | Revenue reserves | Total |  |  |
|  | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m |
| Balance at 1 July 2005 | 1,575 | 4,213 | 1,944 | 632 | 3,791 | 12,154 | 965 | 13,119 |
| Movements in fair value reserves: |  |  |  |  |  |  |  |  |
| - Gains/(losses) taken to equity | - | - | - | 102 | - | 102 | 5 | 107 |
| - Deferred tax on gains/(losses) to equity | - | - | - | (16) | - | (16) | (1) | (17) |
| - Transferred to income statements | - | - | - | (7) | - | (7) | (2) | (9) |
| Currency translation differences | - | - | - | - | (12) | (12) | 8 | (3) |
| Net gains/(losses) recognised in equity | - | - | - | 79 | (12) | 67 | 11 | 78 |
| Net profit after tax | - | - | - | - | 355 | 355 | 30 | 385 |
| Total recognised gains for the period | - | - | - | 79 | 343 | 422 | 40 | 462 |
| Transfers | - | 1 | 15 | - | (16) | - | - | - |
| Acquisition of PT Bank NISP Tbk | - | - | - | - | - | - | (9) | (9) |
| Issue preference shares by subsidiaries | - | - | - | - | - | - | 179 | 179 |
| Change in minority interests | - | - | - | - | - | - | (14) | (14) |
| Dividends paid to minority interests | - | - | - | - | - | - | (18) | (18) |
| Ordinary and preference dividends paid | - | - | - | - | (275) | (275) | - | (275) |
| Share-based staff costs capitalised | - | 3 | - | - | - | 3 | - | 3 |
| Share buyback | (12) | 12 | - | - | (146) | (146) | - | (146) |
| Shares issued under Share Option Schemes and Share Purchase Plan | 2 | 16 | - | - | - | 17 | - | 17 |
| Rights Issue expenses | - | (1) | - | - | - | (1) | - | (1) |
| Balance at 30 September 2005 | 1,564 | 4,244 | 1,959 | 711 | 3,697 | 12,174 | 1,144 | 13,318 |

Comprise:
Share of reserves of associated companies $\quad-\quad 1 \quad-\quad 40$

## Consolidated Statement of Changes in Shareholders' Equity (Unaudited)

For the quarter ended 30 September 2004

|  | Attributable to the equity holders of the Bank |  |  |  |  |  | Minority interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Capital reserves | Statutory reserves | Fair value reserves | Revenue reserves | Total |  |  |
|  | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m |
| Balance at 1 July $2004{ }^{\text {1/ }}$ | 1,337 | 2,997 | 1,908 | - | 4,893 | 11,135 | 442 | 11,577 |
| Currency translation differences | - | - | - | - | (23) | (23) | \# | (23) |
| Net profit after tax |  |  |  |  |  |  |  |  |
| - As previously reported | - | - | - | - | 324 | 324 | 49 | 373 |
| - Effects of adopting FRS 102 | - | 5 | - | - | (5) | - | - | - |
| - As restated | - | 5 | - | - | 319 | 324 | 49 | 373 |
| Total recognised gains for the period | - | 5 | - | - | 296 | 301 | 49 | 350 |
| Transfers | - | 23 | 17 | - | (40) | - | - | - |
| Acquisition of interests in subsidiaries | - | - | - | - | - | - | 2 | 2 |
| Dividends paid to minority shareholders | - | - | - | - | - | - | (11) | (11) |
| Ordinary and preference dividends paid | - | - | - | - | (203) | (203) | - | (203) |
| Share buyback | (8) | 8 | - | - | (118) | (118) | - | (118) |
| Shares issued pursuant to voluntary unconditional offer | 5 | 61 | - | - | - | 66 | - | 66 |
| Shares issued under Share Option Schemes | 2 | 18 | - | - | - | 20 | - | 20 |
| Balance at 30 September 2004 | 1,336 | 3,111 | 1,925 | - | 4,828 | 11,201 | 482 | 11,683 |

Comprise:

\# Amount less than S\$500,000
${ }^{1 /}$ Balance included all effects of adopting FRS 102 and revised INT FRS 12

# Consolidated Statement of Changes in Shareholders' Equity (Unaudited) 

For the nine months ended 30 September 2005

|  | Attributable to the equity holders of the Bank |  |  |  |  |  | Minority interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Capital reserves | Statutory reserves | Fair value reserves | Revenue reserves | Total |  |  |
|  | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m | S\$m |
| Balance at 1 January 2005 |  |  |  |  |  |  |  |  |
| - As previously reported | 1,321 | 3,136 | 1,934 | - | 4,852 | 11,242 | 489 | 11,731 |
| - Effects of adopting FRS 39 | - | - | - | 649 | 12 | 661 | 25 | 686 |
| -Effects of adopting FRS 102 | - | 18 | - | - | (17) | 1 | - | 1 |
| - Effects of adopting INT FRS 12 | - | (12) | - | - | - | (12) | - | (12) |
| - As restated | 1,321 | 3,141 | 1,934 | 649 | 4,847 | 11,892 | 514 | 12,406 |
| Movements in fair value reserves: |  |  |  |  |  |  |  |  |
| - Gains/(losses) taken to equity | - | - | - | 117 | - | 117 | 11 | 128 |
| - Deferred tax on gains/(losses) to equity | - | - | - | (20) | - | (20) | (2) | (22) |
| - Transferred to income statements | - | - | - | (36) | - | (36) | (4) | (40) |
| Currency translation differences | - | - | - | - | 10 | 10 | 2 | 12 |
| Net gains/(losses) recognised in equity | - | - | - | 62 | 10 | 72 | 7 | 79 |
| Net profit after tax | - | - | - | - | 957 | 957 | 79 | 1,036 |
| Total recognised gains for the period | - | - | - | 62 | 967 | 1,029 | 86 | 1,115 |
| Transfers | - | (18) | 25 | - | (7) | - | - | - |
| Acquisition of PT Bank NISP Tbk | - | - | - | - | - | - | 55 | 55 |
| Issue of preference shares by subsidiaries | - | - | - | - | - | - | 579 | 579 |
| Change in minority interests | - | - | - | - | - | - | (16) | (16) |
| Cash distribution to minority shareholders | - | - | - | - | - | - | (38) | (38) |
| Dividends paid to minority interests | - | - | - | - | - | - | (37) | (37) |
| Bonus ordinary dividends | - | - | - | - | $(1,311)$ | $(1,311)$ | - | $(1,311)$ |
| Ordinary and preference dividends paid | - | - | - | - | (494) | (494) | - | (494) |
| Shares purchased by DSP trust | - | (8) | - | - | - | (8) | - | (8) |
| Share-based staff costs capitalised | - | 11 | - | - | - | 11 | - | 11 |
| Share buyback | (24) | 24 | - | - | (305) | (305) | - | (305) |
| Shares issued to non-executive directors | \# | \# | - | - | - | \# | - | \# |
| Shares issued under Share Option Schemes and Share Purchase Plan | 5 | 45 | - | - | - | 50 | - | 50 |
| Shares issued pursuant to Rights Issue | 262 | 1,048 | - | - | - | 1,310 | - | 1,310 |
| Balance at 30 September 2005 | 1,564 | 4,244 | 1,959 | 711 | 3,697 | 12,174 | 1,144 | 13,318 |

Comprise:


[^1]
## Consolidated Statement of Changes in Shareholders' Equity (Unaudited)

For the nine months ended 30 September 2004


Balance at 1 January 2004
-As previously reported
-Effects of adopting FRS 102
-Effects of adopting INT FRS 12
-As restated

| 1,284 | 2,329 | 1,854 | - | 4,591 | 10,059 | 20 | 10,079 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | 4 | - | - | $(4)$ | - | - | - |
| - | $(6)$ | - | - | - | $(6)$ | - | $(6)$ |
| 1,284 | 2,327 | 1,854 | - | 4,588 | 10,053 | 20 | 10,073 |


| Currency translation differences | - | - | - | - | (27) | (27) | (1) | (27) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net profit after tax |  |  |  |  |  |  |  |  |
| - As previously reported | - | - | - | - | 883 | 883 | 57 | 941 |
| -Effects of adopting FRS 102 | - | 9 | - | - | (9) | - | - | - |
| - As restated | - | 9 | - | - | 874 | 883 | 57 | 941 |
| Total recognised gains for the period | - | 9 | - | - | 847 | 857 | 57 | 913 |
| Transfers | - | 24 | 41 | - | (66) | - | - | - |
| Acquisition of interests in subsidiaries | - | - | 30 | - | 48 | 78 | 416 | 494 |
| Dividends paid to minority interests | - | - | - | - | - | - | (11) | (11) |
| Ordinary and preference dividends paid | - | - | - | - | (346) | (346) | - | (346) |
| Selective capital reduction | (80) | (785) | - | - | (126) | (991) | - | (991) |
| Share buyback | (8) | 8 | - | - | (118) | (118) | - | (118) |
| Shares issued pursuant to voluntary unconditional offer | 136 | 1,502 | - | - | - | 1,638 | - | 1,638 |
| Shares purchased under DSP trust | - | (7) | - | - | - | (7) | - | (7) |
| Shares issued under Share Option Schemes | 4 | 33 | - | - | - | 37 | - | 37 |
| Balance at 30 September 2004 | 1,336 | 3,111 | 1,925 | - | 4,828 | 11,201 | 482 | 11,683 |

Comprise:
Share of reserves of associated companies $\qquad$

## Consolidated Cash Flow Statement (Unaudited)

Cash flows from operating activities
Net profit before tax
Adjustments for non-cash items
Amortisation of software costs
Amortisation of goodwill and intangible assets
Change in fair value of hedging transactions and trading securities
Depreciation of property, plant and equipment
Gains on disposal of an associated company
Gains on disposal of government, debt and equity securities
Gains on disposal of property, plant and equipment
Allowances/(writeback) for loans and other assets
Share-based staff costs
Share of profit of associated companies
Operating profit before changes in operating assets and liabilities
Increase/(decrease) in operating liabilities
Deposits of non-bank customers
Deposits and balances of banks
Derivative payables and other liabilities
(Increase)/decrease in operating assets
Government securities and treasury bills
Trading securities
Placements with and loans to banks
Loans to customers and bills receivable Derivative receivables and other assets
Cash provided by operating activities
Income tax paid
Net cash provided byl(used in) operating activities
Cash flows from investing activities
Acquisition of a new associated company
Acquisition of additional interests in subsidiary companies
Dividends from associated companies Decrease/(increase) in associated companies
Net cash inflow/(outflow) from acquisition of subsidiaries
Purchase of debt and equity securities
Purchase of property, plant and equipment
Proceeds from disposal of an associated company
Proceeds from disposal of debt and equity securities Proceeds from disposal of property, plant and equipment
Net cash provided byl(used in) investing activities
Cash flows from financing activities
Increase/(decrease) in debts issued
Ordinary and preference dividends paid
Proceeds from issue preference shares by subsidiaries
Proceeds from issue of ordinary shares
Selective capital reduction
Share buyback
Cash distributions and dividends paid to minority interests
Net cash provided byl(used in) financing activities
Net currency translation adjustments
Net change in cash and cash equivalents
Cash and cash equivalents as at beginning of the period
Cash and cash equivalents as at end of the period
\# Amounts less than S\$500,000
Certain comparative figures for 2004 have been restated with the adoption of FRS 102 and revised INT FRS 12, as well as to conform to current period's presentation

| Nine months ended 30 Sep |  | Three months ended 30 Sep |  |
| :---: | :---: | :---: | :---: |
| 2005 | 2004 | 2005 | 2004 |
| S\$m | S\$m | S\$m | S\$m |
| 1,287 | 1,134 | 464 | 436 |
| 14 | 19 | 5 | 6 |
| 30 | 113 | 10 | 45 |
| 4 | - | 5 | - |
| 49 | 46 | 18 | 16 |
| - | (55) | - | (55) |
| (40) | (11) | (9) | (5) |
| \# | (80) | 1 | (78) |
| \# | 79 | (23) | 36 |
| 11 | 9 | 3 | 5 |
| (13) | (87) | (2) | (5) |
| 1,340 | 1,168 | 471 | 401 |
| 3,028 | 1,364 | (652) | $(1,108)$ |
| 1,777 | 1,882 | $(3,525)$ | 1,144 |
| 214 | (206) | (116) | (24) |
| $(1,658)$ | (736) | 6 | (944) |
| 139 | (84) | 66 | 39 |
| $(1,725)$ | (593) | 1,750 | $(3,156)$ |
| $(1,279)$ | $(2,117)$ | (604) | (477) |
| (383) | 109 | (5) | (60) |
| 1,455 | 788 | $(2,609)$ | $(4,185)$ |
| (329) | (291) | (118) | (137) |
| 1,125 | 496 | $(2,727)$ | $(4,322)$ |
| - | (118) | - | - |
| (48) | - | (43) | - |
| 4 | 62 | \# | 4 |
| (6) | \# | \# | \# |
| 78 | (163) | (18) | (35) |
| $(1,914)$ | $(2,050)$ | (613) | (605) |
| (116) | (49) | (46) | (20) |
| - | 122 | - | 122 |
| 3,119 | 1,472 | 1,390 | 471 |
| 6 | 27 | 3 | 16 |
| 1,122 | (697) | 672 | (48) |
| (523) | 929 | (228) | 145 |
| (495) | (346) | (276) | (203) |
| 579 | - | 179 | - |
| 50 | 37 | 17 | 20 |
| - | (991) | - | - |
| (305) | (118) | (146) | (118) |
| (75) | (8) | (18) | (8) |
| (768) | (497) | (472) | (165) |
| 36 | (27) | 2 | (23) |
| 1,514 | (724) | $(2,525)$ | $(4,558)$ |
| 3,617 | 4,036 | 7,656 | 7,870 |
| 5,131 | 3,312 | 5,131 | 3,312 |


[^0]:    ${ }^{1 /}$ Balances as at 31 Dec 2004 and 30 Sep 2004 were restated to exclude Collaterised Debt Obligations ("CDOs") to conform to current period's presentation

[^1]:    \# Amounts less than $\mathbf{S} \$ 500,000$

